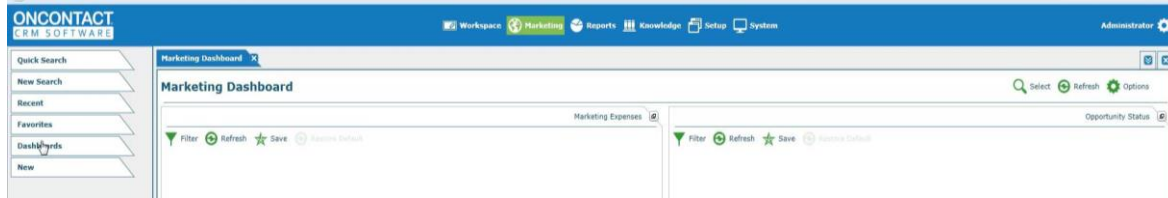
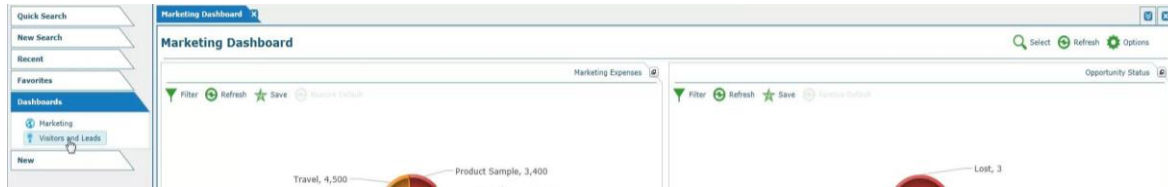


# Lead Dashboard

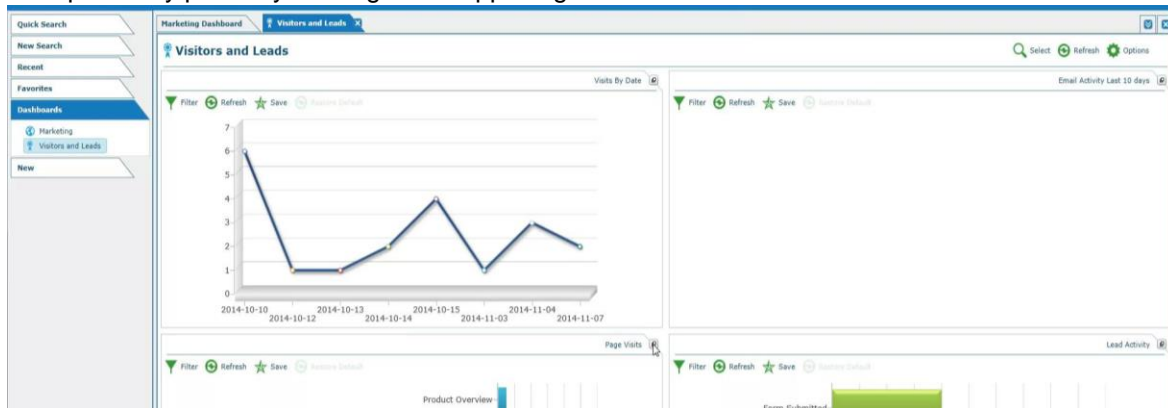
1. In the Marketing area, select Dashboards.



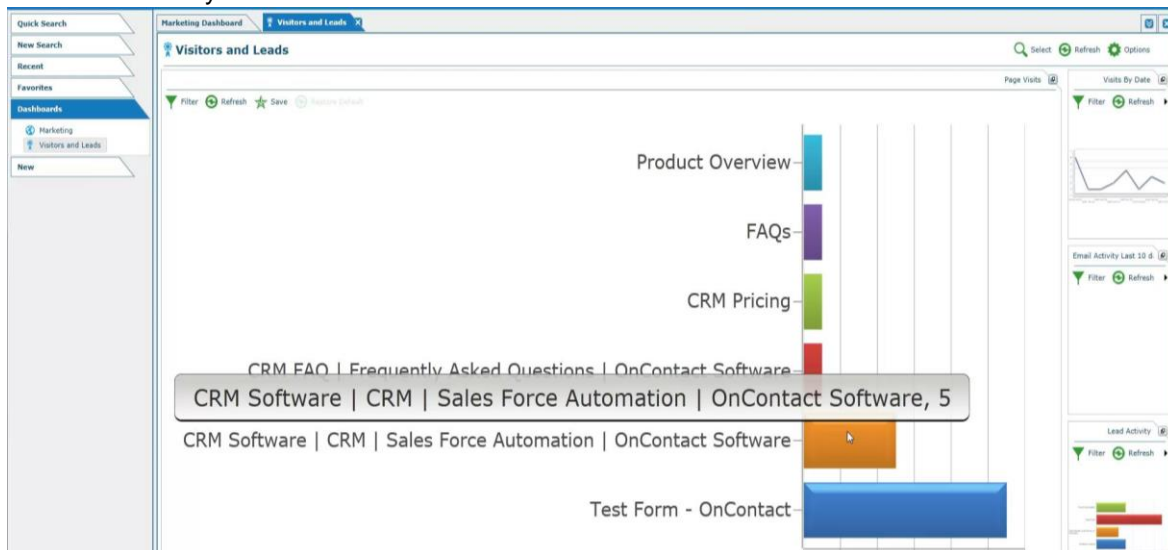
2. Select Visitors and Leads.



3. Expand any panel by clicking in the upper-right corner.

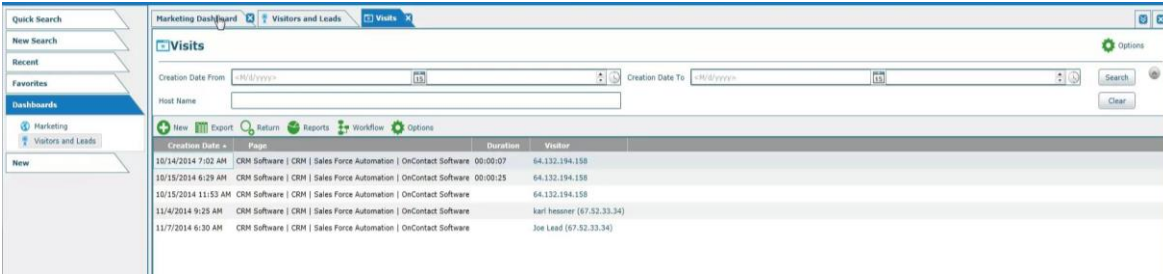


4. Hover over any data in the charts to see more details.

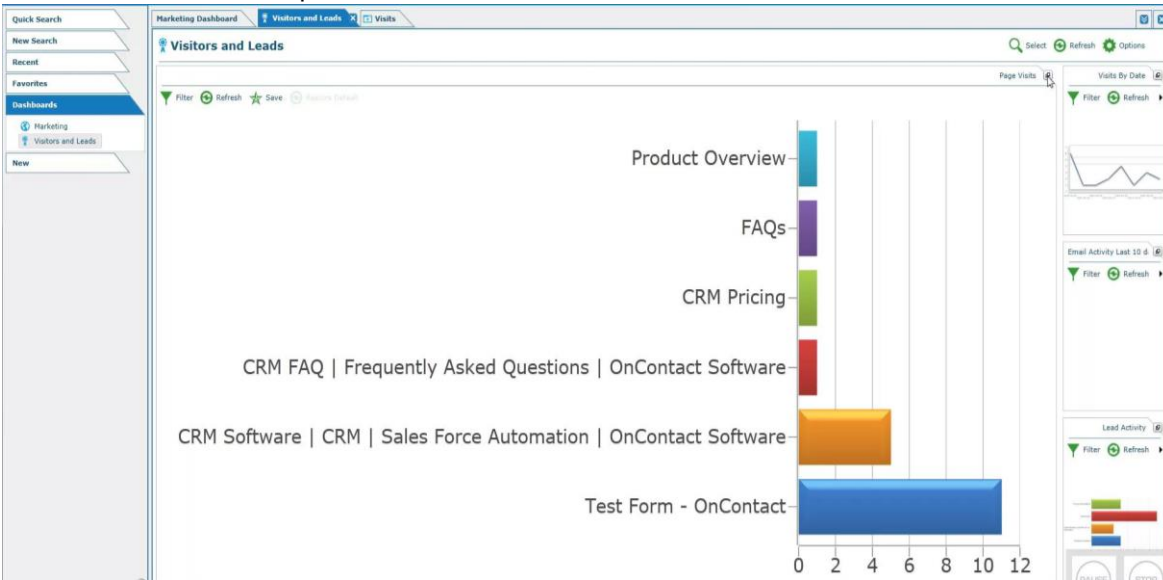


## Lead Dashboard

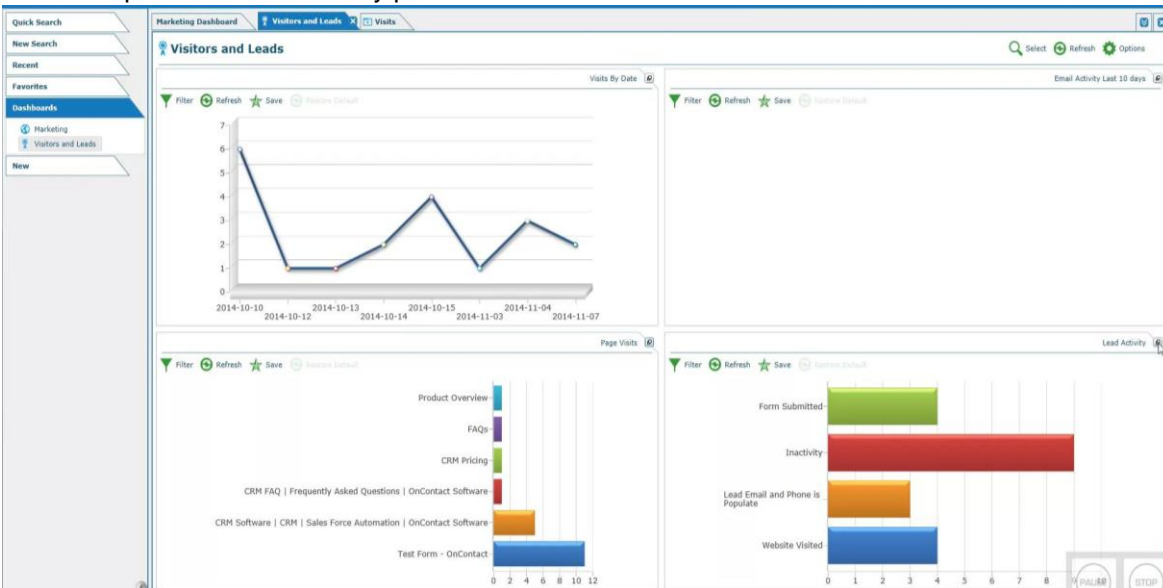
5. Left Click into any part of the charts/graphs to open a list page of the records.



6. Left Click to return the panel to its normal size.

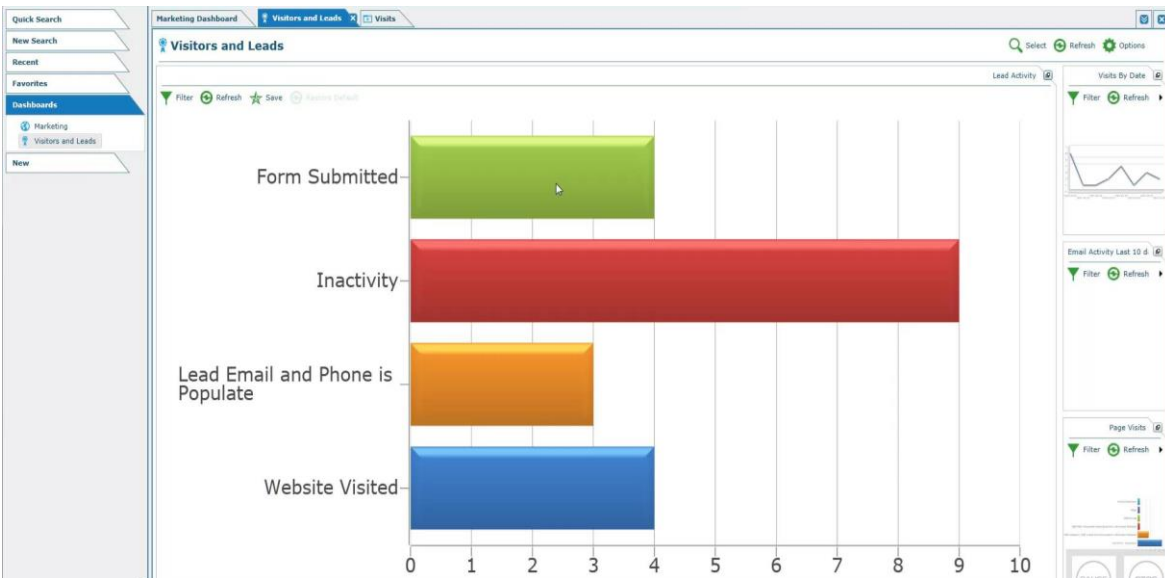


7. We'll expand the Lead Activity panel.



## Lead Dashboard

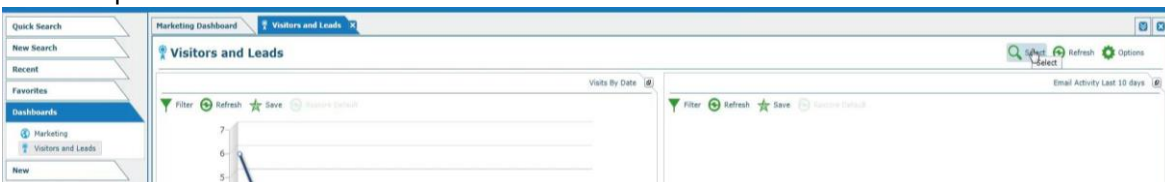
8. We clicked the green bar labelled 'Form Submitted' to open a list page of the Records that Submitted a Form.



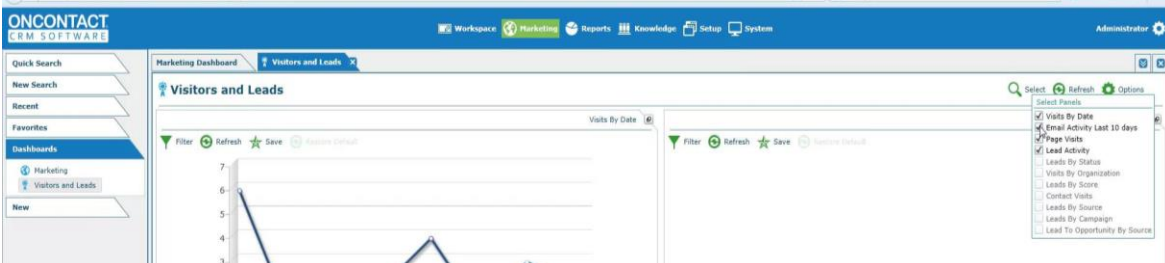
9. A list page opens displaying the records from that part of the bar chart.

First Name	Last Name	Email	Company Name	City	State	Zip Code	Source	Active	Creation Date	Lead Score	Lead Score Last Updated On
Jane	Miller	jmark@abc.com	Miller Solutions	WASHINGTON			Spring Email campaign	<input checked="" type="checkbox"/>	10/10/2014 11:49 AM	7	11/5/2014
Jane	Miller	jmlr@abccompany.com	Miller Manufacturing	ALABAMA				<input checked="" type="checkbox"/>	10/10/2014 11:48 AM	1	11/5/2014
Joe	Lead	jead@test.com	Aome	WASHINGTON				<input checked="" type="checkbox"/>	11/7/2014 6:30 AM	12	11/7/2014
Karl	Hessner	khessner@workwiseitc.com	ABC Company	WISCONSIN				<input checked="" type="checkbox"/>	11/4/2014 9:25 AM	23	11/4/2014

10. More panels are available. Click Select.

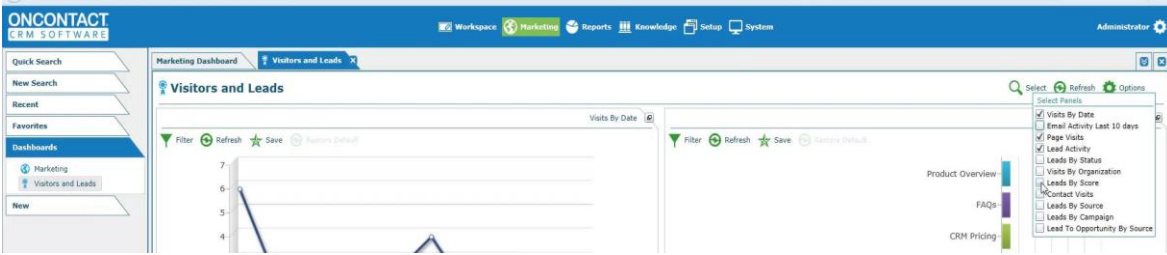


11. Uncheck the panel(s) that you want to hide.



# Lead Dashboard

12. Check the panel(s) you want displayed.



If you want to save your preferences, click Options and select Save Preferences

